



**SENECA COUNTY  
INDUSTRIAL DEVELOPMENT AGENCY**

**MEETING MINUTES**

Thursday, December 4, 2008  
12:00 Noon  
Deerhead Inn Restaurant  
Seneca Falls, New York

**Attendance:**

Board Members Present: Thomas Kime; David M. Kaiser; Thomas Macinski; Robert Kernan; Fred Gaffney; and Kenneth Riemer

Board Members Absent: Robert Rosenkrans, Chairman; Kenneth Lee Patchen, Jr., Secretary

Staff Attending: Robert Aronson, Executive Director; Patricia Jones, IDA Project Manager; Monica Novack, IDA Administrative Assistant; Kelly Kline IDA Office Receptionist; Russ Gaenzle, Harris Beach; and Maureen Duggan, Consultant

Others Attending: Suzanne Sinclair, County Manager; Dave Shaw, Finger Lakes Times; Mike Coia, Seneca BioEnergy; Patrick Rountree, Livingston County IDA; Megan Connor-Murphy, Dixon Schwabl; Karen Springmeier, Workforce Investment Board; Peg Birmingham, Workforce Development

**Call to Order:**

Vice Chairman Kime called the meeting to order at 12:06 p.m. A quorum of the Agency's members was present.

**Introduction of New Staff:**

Vice Chairman Kime introduced Kelly Kline, the new IDA Office Receptionist.

**Approval of IDA Minutes / Meeting of November 6, 2008:**

The minutes of the Agency's regular meeting of November 6, 2008 had been sent to Board members prior to the meeting. A motion was made by Thomas Macinski to approve the November 6, 2008 minutes. Seconded by Robert Kernan. Messrs, Kime, Kaiser, Macinski,

Gaffney, Riemer, and Kernan voted “yea”. Mr. Rosenkrans and Mr. Patchen were absent. Motion carried.

**Approval of October 2008 Financial Statements:**

The October 2008 financial statements had been mailed to Board members prior to the meeting. Bob Aronson pointed out that the Administrative Fees (Revenues) have exceeded what had been budgeted for and that expenses were on track with the budget. After discussion, a motion was made by Robert Kernan to approve the October 2008 financial statements. Seconded by Fred Gaffney. Messrs, Kime, Kaiser, Macinski, Gaffney, Riemer, and Kernan voted “yea”. Mr. Rosenkrans and Mr. Patchen were absent. Motion carried.

**Workforce Development Presentation By Peg Birmingham and Karen Springmeier:**

Ms. Birmingham and Ms. Springmeier made a presentation to the Board on Finger Lakes Works, which is a partnership of agencies that offer services through one stop centers for job seekers and employers throughout the region. They offer a variety of services designed to assist employers in finding the right people for the right jobs including: On-the-job training, Grant Funding for Training and Apprenticeship Training. Federal and state tax credits are available to employers for hiring qualified individuals and/or creating new jobs. The Economic Development Services Unit helps employers obtain state and federal tax credits which are one of the many incentives available to businesses in New York State.

**Approval of IDA Resolution No. 2008- 28 / IESI Sales Tax Exemption:**

Russ Gaenzle presented to the Board IDA Resolution No. 2008-28 providing IESI with financial assistance as follows:

RESOLUTION OF THE SENECA COUNTY INDUSTRIAL DEVELOPMENT AGENCY AUTHORIZING THE EXECUTION AND DELIVERY OF CERTAIN DOCUMENTS WITH RESPECT TO THE IESI CORPORATION / SENECA MEADOWS, INC. PROJECT

After discussion, a motion was made by Robert Kernan, to approve IDA Resolution No. 2008-28/IESI Sales Tax Exemption authorizing sales tax exemption. Seconded by Thomas Kime. Messrs, Kime, Kaiser, Macinski, Gaffney, Riemer, and Kernan voted “yea”. Messrs. Rosenkrans and Patchen were absent. Motion carried

**Regional IDA Image Building Campaign:**

Finger Lakes Regional Industrial Development Agency IDA Image-Building Campaign – Pilot Program Presented by Megan Connor Murphy and Patrick Roundtree.

Mr. Roundtree and Ms. Murphy presented to the board an Image Building Campaign Proposal, which would consist of print, radio, TV, Interactive and Public Relations to enhance the image of regional IDAs. Mr. Roundtree explained this activity is being proposed by the NYS Economic

Development Council (NYSEDC), and is especially important in light of the proposed Hoyt bill that would impose prevailing wage laws on all IDA sponsored projects. Total expenditures for the campaign are estimated at approximately \$240,000 to be divided amongst the counties. A request was made for the Seneca County IDA to contribute \$25,000. Funding commitments are requested from all IDAs by December 20, 2008 in order to get the program up and running in January 2009. After discussion, Thomas Kime deferred the matter to be discussed by telephone conference at a later date.

**Consideration of Executive Session:**


Vice Chairman Kime requested a motion to enter into Executive Session for the discussion of the medical, financial, credit or employment history of a particular person or corporation, or matters leading to the appointment, employment, promotion, demotion, discipline, suspension, dismissal or removal of a particular person or corporation. A motion was made by Robert Kernan at 1:20 p.m. to enter into Executive Session. Seconded by Thomas Macinski. Motion carried. A motion was made by Robert Kernan, Jr. at 2:05 p.m. to come out of Executive Session. Seconded by Fred Gaffney. Motion carried

**Adjournment:**

A motion to adjourn the meeting was made by Thomas Macinski. Seconded by Fred Gaffney. Motion carried. The meeting adjourned at 2:06 p.m.

The next regular scheduled meeting will be held on **January 8, 2009 at 12:00 Noon** at Abigails Restaurant, Routes 5 & 20, Waterloo, NY.

Respectfully submitted,

  
Kenneth Lee Patchen, Jr.  
Secretary

pc: Suzanne Sinclair, Seneca County Manager  
Margaret Li, Clerk, Board of Supervisors  
Russell Gaenzle, Esq, Harris Beach  
Robert Halpin, Esq, Harris Beach  
Shawn Griffin, Esq, Harris Beach  
Gregory Keefe, CFO