



**SENECA COUNTY
INDUSTRIAL DEVELOPMENT AGENCY**

MEETING MINUTES

Regular Meeting
Thursday, February 4, 2010
12:00 Noon
Abigails Restaurant
Waterloo, New York

Attendance:

Board Members Present: Thomas Kime, Chairman; Kenneth Lee Patchen, Jr.; Robert Kernan; Fred Gaffney; Kenneth Riemer; Robert Rosenkrans and Patricia Amidon

Board Members Absent: Thomas Macinski

Staff Attending: Robert Aronson, Executive Director; Patricia Jones, Deputy Director; Monica Novack, Office Manager; Kelly Kline, Receptionist/Office Assistant; Bruce Johnson, CFO and Russell Gaenzle, Harris Beach

Others Attending: Suzanne Sinclair, County Manager; Bob Hayssen, Supervisor Town of Varick; John Cleary, Seneca Army Depot; James Mooney, Supervisor, Town of Waterloo; Dave Shaw, Finger Lakes Times; Megan Connor-Murphy, Dixon Schwabl; Ron Friedman, Dixon Schwabl; Vicki Alva, Dixon Schwabl; Dennis Money, Seneca White Deer.

Call to Order:

Chairman Kime called the meeting to order at 12:00 p.m. A quorum of the Agency's members was present.

Approval of IDA Minutes / Meeting of January 7, 2010:

The minutes of the Agency's regular meeting of January 7, 2010 had been sent to Board members prior to the meeting. A motion was made by Mr. Kernan to approve the January 7, 2010 meeting minutes. Seconded by Mr. Rosenkrans. Motion carried.

Approval of December 2009 Financial Statements:

The December 2009 financial statements had been mailed to Board members prior to the meeting. Mr. Johnson presented the December 2009 Financial Statements to the board. After discussion, a motion was made by Mr. Rosenkrans to accept the December 2009 financial statements with full approval to come upon resolution of accounting treatment for PIFs. This situation will be resolved in the first quarter of 2010. Seconded by Mr. Patchen. Motion carried

Redevelopment Initiative for Depot Conservation:

The Seneca County IDA Board of Directors is recommending that the Seneca County EDC seek a public entity to oversee and maintain a portion of the Former Seneca Army Depot as a conservation area. A Press Release was provided to Board Members and other attendees. Mr. Aronson explained the concept of making land available to a public entity that could manage a conservation area in perpetuity would balance the interests of all stakeholders in the community. A federal or state governmental agency has the experience, resources and financial wherewithal to not only maintain such an area, but also manage the Depot's wildlife. Mr. Aronson stated that the Army is currently responsible for Depot security, maintaining fences, and managing the wildlife through 2012 or until the site's environmental cleanup is completed, whichever is later, and that no local agency or entity can afford to take over these responsibilities once the Army leaves. Chairman Kime stated that this is meant to add direction for depot reuse. After years of working with various and competing groups on short term uses and agendas at the former depot, the IDA is recommending an initiative that, if successful, would be mutually beneficial to all parties of interest. Having the conservation area fenced in and controlled by a public entity would free the IDA to concentrate on developing the remainder of the property.

Approval of Extension of Sales Tax Exemption for ITT/Goulds Project:

Mr. Aronson advised the board that ITT/Goulds Project has requested an extension of their Sales Tax Exemption through June 1, 2010. The IDA provided a Sales Tax Exemption to ITT/Goulds in 2009 for the acquisition and installation of equipment. Since ITT/Goulds has not completed this project, they have requested that this exemption be extended through June 1, 2010. After discussion, a motion was made by Mr. Gaffney to approve the Extension of Sales Tax Exemption for ITT/Goulds Project. Seconded by Mr. Reimer. Messers., Kime, Kernan, Rosenkrans, Gaffney, Patchen and Reimer and voted "yea". Mr. Macinski and Ms. Amidon were absent. Motion Carried.

FAME Report:

Finger Lakes Advanced Manufactures' Enterprise (FAME) promotes the development of qualified candidates to address the difficulties being faced by local manufacturers to fill the pipeline of new employees. Mr. Aronson advised the board that in November 2008 FAME requested funding from local agencies to fund its expanding budget. At that time the IDA board pledged \$10,000 per year, renewable for three years with a report to be submitted annually. The report was mailed to board members prior to the meeting. Mr. Aronson presented the board with a brief update on the progress FAME is making. He stated that they are continuing to work with Finger Lakes Community College to develop new degree programs and class offerings for technology students. They are also participating in a new SUNY training grant offered through Monroe Community College to assist industry members of FAME in offsetting skills training costs for the employees. They are actively promoting the Advanced Manufacturing industry and have set up a new website. They are also transitioning from free to fee membership, but due to the economic climate of 2009 there was not much success. They are continuing this effort into 2010. They hope to continue their important work in 2010 and 2011, until they reach the point of sustainability of their efforts through membership dues. They appreciate our continued support. Mr. Kernan made a motion to fund the IDA pledge for 2010, seconded by Mr. Rosenkrans. Motion carried.

Grant Status Report:

The quarterly Grant Status report had been provided to Board members prior to the meeting. Ms. Jones summarized the Grant Status report.

Loan Status Report:

The quarterly Loan Status report had been provided to Board members prior to the meeting. Ms. Novack summarized the loan status report and noted to Board members that all loans were current.

Other Business:

Mr. Aronson advised Board Members that he has been invited by the World Economic Development Alliance (WEDA) to attend a Trade Show in Anaheim, California. Mr. Aronson stated that this is great exposure for the IDA and a great way for the IDA to educate companies about our area.

Consideration of Executive Session:

Chairman Kime requested a motion to enter into Executive Session for the discussion of the employment of a particular corporation, or matters leading to the appointment, employment, promotion, demotion, discipline, suspension, dismissal or removal of a particular corporation. A motion was made by Mr. Patchen at 12:30 p.m. to enter into Executive Session. Seconded by Mr. Kernan. Motion carried. A motion was made by Mr. Patchen at 1:03 p.m. to come out of Executive Session. Seconded by Mr. Kernan. Motion carried.

Adjournment:

A motion to adjourn the meeting was made by Mr. Rosenkrans. Seconded by Mr. Gaffney. Motion carried. The meeting adjourned at 1:04 p.m.

The next regular scheduled IDA meeting will be held on **April 1, 2010, 12:00 Noon** at **Abigails Restaurant, Waterloo NY**; However, the **IDA Audit Committee** will meet on **March 4, 2010, 12:00 Noon** at **The Deerhead Inn, Seneca Falls, NY**.

Respectfully submitted,



Kenneth Lee Patchen, Jr.
Secretary

- pc: Suzanne Sinclair, Seneca County Manager
Margaret Li, Clerk, Board of Supervisors
Russell Gaenzle, Esq, Harris Beach
Roberta Jordans, Harris Beach
Shawn Griffin, Esq, Harris Beach