

September 11, 2020

Comptroller of the State of New York 110 State Street Albany, New York 12236

Commissioner of the New York State Office of General Services 41st Floor, Corning Tower Empire State Plaza Albany, New York 12242

Speaker of the New York State Assembly Albany Office, LOB 932 Albany, New York 12248 Division of Budget State Capitol Bldg. Albany, New York 12210

President of the New York State Senate 188 State Street Room 907 Legislative Office Bldg. Albany, New York 12247

State of New York Authorities Budget Office P.O. Box 2076
Albany, New York 12220-0076

RE: Seneca County Industrial Development Agency / Notice of Disposition of Real Property Former Seneca Army Depot / Former Hillside Campus

Ladies and Gentlemen:

Pursuant to Section 2897(6)(d) of the New York Public Authorities Law, the following explanatory statement is being delivered at least ninety days prior to disposal of property by negotiation.

EXPLANATORY STATEMENT OF CIRCUMSTANCES OF PROPERTY DISPOSAL.

Background: The property disposal involves the conveyance of 172 +/- acres of real property and associated improvements (the "Property") consisting of portions of the former Seneca Army Depot (the "Depot"). The property is currently owned by the Seneca County Industrial Development Agency ("IDA"), which received title to the Property from the United States Army as part of the decommissioning and closing of the Depot pursuant to Federal law. Beginning shortly after acquiring the Property in 2000 the IDA leased the Property to successive non-profit agencies to provide residential services to youth. The last of these lease agreements expired March 31, 2020, and the Property is now vacant.

The improvements to the Property consist of fifteen structures. Nine of the buildings were constructed in the 1940's and 1950's while the remaining six structures were constructed in the 1970's or 1980's. The buildings consist of dormitories, classroom (school) facilities, a gymnasium, administration buildings, a pool, and an on-site sewage treatment plant. All structures are considered in poor condition and functionally obsolete and would require substantial repairs and/or renovations to make them usable. Moreover, the buildings contain significant amounts of asbestos and lead based paint that would need to be remediated as part of any reconditioning. Finally, the wastewater treatment plant servicing the facility is in the process of being decommissioned and shut down by Seneca County, leaving the property without any functioning sanitary sewer infrastructure, such that a new on-site septic system would need to be installed to service any improvements to the property. In short, the Property requires a substantial investment to be restored to a functional level of use, and just maintaining the property in its current condition requires substantial resources that the IDA does not have. As such, the IDA has prioritized transferring the Property to a private party for repurposing.

As part of its economic development mission, the IDA publicly solicited bid proposals to purchase the property. Bidders were instructed to include in their bid proposals their plans for reuse of the Property. The IDA received one complete bid proposal from Earl Martin of Deer Haven Park. The IDA's Governance Committee reviewed the bid, and considered the nature, potential economic impact, feasibility and likelihood of success of the redevelopment proposals in the bid, as well as the necessity for the IDA to divest itself of the Property.

The IDA ultimately determined to approve the bid submitted by Earl Martin. The IDA concluded that Martin's bid met all of its requirements and conditions of sale, and included a sufficient redevelopment proposal that include a mix of tourism and other redevelopment opportunities.

Description of the Parties Involved in the Transaction: The Seneca County Industrial Development Agency (the "IDA"), an industrial development agency created by Title 1 of Article 18-A of the General Municipal Law of the State of New York, as amended, and Chapter 63 of the Laws of 1972. The IDA is the current owner of the Property.

Deer Haven Park, LLC, a New York limited liability company (the "Company") formed by Earl Martin, will take title to the Property.

Justification for Disposing of the Property by Negotiation: The IDA engaged in a modified bid process in the disposal of the Property. In order to appropriately accommodate the needs of the IDA to relieve itself of the burden of the asset while advancing to the extent possible the IDA's economic development mission, it was necessary for the IDA to negotiate the final terms of the transfer, rather than accepting any particular bid outright. The disposition of the Property is within the purpose, mission and governing statute of the IDA and is thereby

Seneca County Industrial Development Agency

One DiPronio Drive • Waterloo, NY 13165

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exempted from requirements to publicly advertise for bids and obtain fair market value pursuant to Public Authorities Law Section 2897(6)(c)(v) and 2897(7)(ii).

Identification of the Property: The Property consists of portions of the former Seneca Army Depot and is located at 4887 Route 96-A in the Town of Varick, Seneca County.

Estimated Market Value of the Property: Based on a recent appraisal prepared by Appraisal Research, Inc., the market value of the Property is \$350,000.

Proposed Sale Price of the Property: The price the Company is paying for the Property is \$65,000.

Size of the Property: Approximately 172 acres.

Expected Date of Transfer: The transfer to the County should be completed on or about December 15, 2020.

Submitted this 11th day of September 2020.

SENECA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Sarah Davis, Executive Director



Address Information

Ship to: Ship from: NYS Division of the Budget Kelly Kline

Seneca County IDA

NYS Capitol Building One DiPronio Drive

ALBANY, NY

Waterloo, NY

12210 13165 US US

518-473-3885 3155391725

Shipment Information:

Tracking no.: 771495352970

Ship date: 09/11/2020

Estimated shipping charges: 12.53 USD

Package Information

Pricing option: FedEx Standard Rate Service type: FedEx Express Saver

Package type: FedEx Pak Number of packages: 1 Total weight: 1 LBS Declared Value: 0.00 USD

Special Services:

Pickup/Drop-off: Use an already scheduled pickup at my location

Billing Information:

Bill transportation to: MyAccount-659

Your reference:

P.O. no.: Invoice no.: Department no.:

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Address Information

Ship to:

Ship from:

Thomas DiNapoli

Kelly Kline

Comptroller of the State of

Seneca County IDA

NY

110 State Street

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Waterloo, NY

12236

13165

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518-474-3271

3155391725

Shipment Information:

Tracking no.: 771495244626

Ship date: 09/10/2020

Estimated shipping charges: 16.69 USD

Package Information

Pricing option: FedEx Standard Rate Service type: FedEx Express Saver

Package type: FedEx Pak Number of packages: 1 Total weight: 1 LBS

Declared Value: 0.00 USD

Special Services:

Pickup/Drop-off: pickup confirmation number:SYRA11

Billing Information:

Bill transportation to: MyAccount-659

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President of the NYS Senate Seneca County IDA 188 State Street Room 907 One DiPronio Drive

ALBANY, NY Waterloo, NY

12247 13165 US US

518-426-6811 3155391725

Shipment Information:

Tracking no.: 771495500750

Ship date: 09/11/2020

Estimated shipping charges: 12.53 USD

Package Information

Pricing option: FedEx Standard Rate Service type: FedEx Express Saver

Package type: FedEx Pak Number of packages: 1 Total weight: 1 LBS Declared Value: 0.00 USD

Special Services:

Pickup/Drop-off: Use an already scheduled pickup at my location

Billing Information:

Bill transportation to: MyAccount-659

Your reference:

P.O. no.: Invoice no.: Department no.:

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Address Information

Ship to:

Office Of General Services Commissioner of the NYS

36th Floor Corning Tower

Empire State Plaza

ALBANY, NY 12242

518-474-3899

US

Ship from:

Kelly Kline

Seneca County IDA One DiPronio Drive

Waterloo, NY

13165

US

3155391725

Shipment Information:

Tracking no.: 771495438420

Ship date: 09/10/2020

Estimated shipping charges: 14.88 USD

Package Information

Pricing option: FedEx Standard Rate Service type: FedEx Express Saver

Package type: FedEx Pak Number of packages: 1 Total weight: 11 LBS Declared Value: 0.00 USD

Special Services:

Pickup/Drop-off: Use an already scheduled pickup at my location

Billing Information:

Bill transportation to: MyAccount-659

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Address Information

Ship to:

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Kelly Kline

Budget Offic

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One DiPronio Drive

ALBANY, NY

Waterloo, NY

12220-0076

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518-455-5459

3155391725

Shipment Information:

Tracking no.: 771495632369

Ship date: 09/10/2020

Estimated shipping charges: 12.53 USD

Package Information

Pricing option: FedEx Standard Rate Service type: FedEx Express Saver

Package type: FedEx Pak Number of packages: 1 Total weight: 1 LBS

Declared Value: 0.00 USD

Special Services:

Pickup/Drop-off: Use an already scheduled pickup at my location

Billing Information:

Bill transportation to: MyAccount-659

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Address Information

Ship to:

Ship from:

Carl E Heastie

Kelly Kline

Speaker of the NYS

Seneca County IDA

Assembly

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ALBANY, NY

Waterloo, NY

12248

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US

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518-455-3791

3155391725

Shipment Information:

Tracking no.: 771495561546

Ship date: 09/10/2020

Estimated shipping charges: 12.53 USD

Package Information

Pricing option: FedEx Standard Rate Service type: FedEx Express Saver

Package type: FedEx Pak Number of packages: 1 Total weight: 1 LBS

Declared Value: 0.00 USD

Special Services:

Pickup/Drop-off: Use an already scheduled pickup at my location

Billing Information:

Bill transportation to: MyAccount-659

Your reference:

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